



Request for Proposals: Software and Implementation Services for Enterprise Resource Planning (ERP) System

RFP No. 2014-015

Issue Date: March 31, 2014

Due Date and Time: May 13, 2014 no later than 4:00 p.m. Mountain Standard Time

Receipt Location:

Construction and Contracting Division
City of Buckeye
530 East Monroe
Buckeye, AZ 85326

WARNING: Prospective proposers who have received this document from a source other than the Issuing Office should immediately contact the Issuing Office and provide their name and mailing address so that amendments to the RFP or other communications can be sent to them. A prospective proposer who fails to notify the Issuing Office with this information assumes complete responsibility in the event that they do not receive communications from the Issuing Office prior to the closing date.

From the issuance date of this RFP until a Contractor(s) is selected and the selection is announced, Proposers should not communicate with any City staff or officials regarding this procurement, other than during interviews, demonstrations, and site visits, except at the direction of the Purchasing Agent.

This is best value procurement and price may not be a factor.



Software and Professional Services for Enterprise Resource Planning (ERP) System

Table of Contents

Section	1	Page
1.0	RFP Introduction and Background	1
1.1	Introduction	
1.2	About Buckeye	
1.3	Project Objectives	
1.4	Definitions	
1.5	City's Consulting Partner	
1.6	No Obligation and Right of Rejection	
1.7	RFP Schedule of Events	
1.8	Pre-Qualification of Vendors	
1.9	Minimum Qualifications	
1.10	Partnerships	
1.11	Incurred Expenses	
1.12	Questions and Inquiries	
1.13	Point of Contact	
1.14	Clarification and Discussion of Proposals	
1.15	Pre-Proposal Vendor Conference	
1.16	Amendments and Addenda	
1.17	Notice of Interest	
1.18	Ccontracting Ethics	
	· · · · · · · · · · · · · · · · · · ·	
2.0	Project Scope	
2.1	Functional Areas	
2.2	City and Project Staffing	
2.3	Number of Users	
2.4	Functional Area Statistics	
2.5	Implementation Project Plan	
2.6	System Interface Plan	
2.7	Testing and Quality Plan	
2.8	Pre- and Post-Implementation Level of Support	
2.9	System Documentation	11
3.0	Proposal Evaluation and Award	12
3.1	Evaluation Process	
3.2	Evaluation Criteria	
3.3	Short List/Demonstration	
3.4	Best and Final Offer/Request for Clarification	
3.5	Negotiations and Contract Execution	
	<u> </u>	
4.0	Submittal Response Format	
4.1	General Instructions	
4.2	Transmittal Letter and Executive Summary	
4.3	Software Solution	
4.4	Implementation Methodology	
4.5	Company Background and History	
4.6	Key Proposed Personnel and Team Organization	
4.7	Project Roles and Responsibilities	
4.8	Project Schedule	
4.9	Functional and Technical Requirements Response	
4.10	Testing and Quality Assurance Plan	18



4.11	Ownership of Deliverables	.18
4.12	Sub-Contracting	
4.13	References	.19
4.14	Site Visit References	
4.15	Response to Narrative Questions	.20
4.16	Technical and Software Hosting	.20
4.17	Exceptions to Terms and Conditions	.21
4.18	Price Proposal	.21
5.0	Contract Terms and Conditions	22
5.1	Contract Type	
5.2	Contract Term	
5.3	Performance Review	
5.4	Contract Changes	
5.5	Contract Award	
5.6	Payment and Retainage Expectations	
5.7	Taxes and Taxpayer Information	
5.8	Federal Requirements	
5.9	Public Record	
5.10	Public Information	
5.10	Confidential Information	
5.12	Vendor Licensing and Registration	
5.12	Proposer's Certification	
5.14	Conflict of Interest	
5.15	City Property	
5.16	Warranty	
5.17	Source Code	
5.17	Pending and Recent Litigation	
5.19	Offer Held Firm	
5.20	Withdrawal of Proposals	
5.21	Selection	
5.22	Alternate Proposals	
5.23	Multiple Awards	
5.24	Subcontractors	
5.25	Joint Ventures	
5.26	Clarification of Proposals	
5.27	Rights of Use	
5.28	Protests	
5.29	Contract Negotiation	
5.30	Contract Terms	
5.31	Failure to Negotiate	
5.32	Hold Harmless	
5.33	Statutory Information	
5.34	Assignment or Subcontract	
5.35	Non-Discrimination Clause	
5.36	Laws	
5.37	Standards of Conduct	
5.38	E-Verify	
Forms		31
Norkeh	eets	32
Sample	City Contract	33



1.0 RFP Introduction and Background

1.1 Introduction

This Request for Proposals (RFP) is intended to solicit proposals from proposers capable of satisfying the City of Buckeye's needs for software and professional services to implement an Enterprise Resource Planning (ERP) system. Proposers' responses will be evaluated and ranked based on the criteria described in this RFP. If a system(s) is available that meets the City's needs, the City may then enter into contract discussions with the selected proposer. In addition to soliciting written responses, this document provides information to assist proposers in preparing their responses and facilitates the subsequent evaluation and comparison process. In that regard, this RFP:

- Provides information essential to soliciting meaningful recommendations and realistic commitments from the proposers;
- Specifies the desired format and content of proposals in response to this RFP;
- Outlines the City's evaluation and selection procedures;
- Establishes a schedule for the preparation and submission of proposals in response to this RFP; and,
- Establishes a performance standard for the selected proposer.

This RFP and the selected proposal in response to this RFP will be incorporated into the contract resulting from this solicitation; provided, however, that the contract may contain terms different from or in addition to this RFP and the successful proposal. For purposes of this RFP, the term "vendor," "offeror," and "proposer" are considered to have the same meaning.

1.2 About Buckeye

The City of Buckeye was founded in 1888 and is the western-most incorporated City in the Valley of the Sun, which is the economic, political, and population center in Arizona and includes the City of Phoenix and surrounding communities. What was once solely an agricultural community has grown from a population of 4,436 in 1990 to slightly over 52,000 in 2012 based on interim census projections. In addition to the expanding population, today the City has a planning area of 600 square miles with a total of 392 annexed square miles. City planners' project total build-out could take at least 30 years for the planning area that stretches from almost Wickenburg on the north to Gila Bend on the south, and from the Hassayampa River on the west to Perryville Road on the east.

1.3 Project Objectives

The City of Buckeye is planning to replace its current financial and community development systems (Caselle and BAPIA) environment with an upgraded ERP system. In doing so, the City seeks to address several challenges in the current environment, including but not limited to:

- The current systems provide limited or inadequate functionality.
- The budget preparation process relies on the use of MS Excel spreadsheets.
- The time entry and approval process is largely manual.
- There is a lack of integration among systems.
- There are limited reporting capabilities within the current systems.
- Remote and mobile access capabilities are limited.
- Citizen self-service functionality is limited.
- GIS integration is limited.



In order to address these challenges and others, the City has initiated an enterprise-wide project to adequately plan for, select, and implement an upgraded ERP system. Section 2.0, Project Scope, outlines the features and functionality desired in a future ERP system as well as the professional services activities to be a part of implementation.

The primary objective is to procure, implement and maintain a system or an integrated system of systems that mitigate the challenges listed above, allow for streamlined collection and processing of information, and to facilitate standardization and timely access to information.

1.4 Definitions

In order to simplify the language throughout this request for proposal, the following definitions shall apply:

ADDENDA – Written instruments issued by the City of Buckeye prior to the date for receipt of Proposals which modify or interpret the Request for Proposal (RFP) documents by addition, deletions, clarification or corrections.

CITY - The City of Buckeye.

CONTRACT DOCUMENTS - The proposed Agreement will consist of the Request for Proposals, submitted Proposal, including any diagrams, blueprints, addenda, and a form of agreement between the City and the Contractor.

CONTRACTOR -The qualified Vendor/consultant that is awarded a contract to provide ERP software and implementation services for the City of Buckeye.

PROJECT – The ERP implementation project.

PROPOSAL – A complete and properly signed proposal to provide goods, commodities, labor or services for the sum stated and submitted in accordance with the Request for Proposal.

PROPOSER - The person, Contractor, corporation or other entity submitting a Proposal on items listed in the RFP Documents and thereby agreeing to meet the terms and conditions of the specifications if awarded the contract.

VENDOR - The person, consultant, corporation or other entity submitting a Proposal on items listed in the RFP and thereby agreeing to meet the terms and conditions of the specifications if awarded the contract.

1.5 City's Consulting Partner

The City has retained Berry, Dunn, McNeil & Parker (BerryDunn) as a consulting partner for this project. The role of BerryDunn is to provide information and analytical services to support this project.

BerryDunn will be facilitating activities as part of the procurement, but will not be participating in the evaluation scoring. Evaluations and resulting decisions will be made solely by the City of Buckeye.

1.6 No Obligation and Right of Rejection

The inquiry made through this RFP implies no obligation on the part of the City of Buckeye.

The City reserves the right to reject any proposal, in whole or in part. Proposals received from debarred or suspended vendors will be rejected. The City may reject any proposal that is not responsible to all of the material and substantial terms, conditions, and performance requirements of this RFP.

The City reserves the right to reject any proposal determined to be non-responsive. The City also reserves the right to refrain from making an award if it determines it to be in its best interest. The City



shall consider as "irregular" or "non-responsive" and reject any proposal not prepared and submitted in accordance with this RFP, or any proposal lacking sufficient information to enable the City to make a reasonable determination of compliance to the minimum qualifications. Unauthorized conditions, limitations, or provisions shall be cause for rejection. Proposals may be deemed non-responsive at any time during the evaluation process if, in the sole opinion of the City:

- A. Vendor does not meet the minimum required skill, experience or requirements to perform or provide the Service.
- B. Vendor has a past record of failing to fully perform or fulfill contractual obligations.
- C. Vendor cannot demonstrate financial stability.
- D. Vendor's Proposal contains, in the opinion of the Manager of Construction and Contracting Purchasing Division or authorized designee, false, inaccurate or misleading statements.

1.7 RFP Schedule of Events

The following RFP Schedule of Events represents the best estimate of the schedule the City will follow. The City has performed extensive planning work and has planned to meet the dates described below. Vendors are encouraged to hold the demonstration dates listed. If a component of the schedule is delayed, it shall be anticipated that the remaining components will also be delayed by a similar number of days. Any significant change to the schedule will be published via RFP Addendum.

Event	Estimated Date
Request for Proposals Published	March 31, 2014
Pre-Proposal Vendor Conference	April 15, 2014 at 10:00 a.m. MST
Deadline for Questions From Vendors	April 25, 2014 no later than Noon MST
Final Addendum for Questions Published	April 30, 2014
Deadline for Proposal Submissions	May 13, 2014 no later than 4:00 p.m. MST
Short List Vendors notified	June 4, 2014
Vendor Demonstrations	Week of June 23 to June 26, 2014
Preferred Vendor Notified	Week of June 30, 2014
Begin Contract Negotiations	Week of July 7, 2014

Table 01: RFP Schedule of Events

1.8 Pre-Qualification of Vendors

The City has not employed a pre-qualification process. No vendors are either pre-qualified or precluded from responding to this RFP.

1.9 Minimum Qualifications

In order for proposals to be evaluated and considered for award, proposals must be deemed responsive. To be deemed responsive, the submitted proposal documents shall conform in all material respects to the requirements stated by the RFP, provide a response to sections 4.2 – 4.18 of the RFP, and, proposers shall document and validate the capability to fully perform all requirements defined by the RFP. Factors to be considered include, and may not be limited to: experience, integrity, reliability, capacity and other factors required to provide the services defined by the RFP.

1.10 Partnerships

Proposers are encouraged to establish partnership relationships to fully provide all requirements defined by the RFP. Vendors engaged in a partnership relationship shall submit a single proposal in response to



this RFP. Partnership relationships shall be clearly defined by proposal responses. Such definition shall identify the entity in the partnership relationship deemed to be the Prime Vendor. It is expected that any item in the proposal response guidelines that relates to an individual vendor's capabilities shall be responded to for each vendor in the partnership relationship.

Proposers who elect not to partner, or not to partner to provide functionality for all functional areas shall clearly describe the functionality proposed.

1.11 Incurred Expenses

Neither the City of Buckeye nor any of its officers or employees shall be responsible for any cost incurred by a proposer in preparing and/or submitting a proposal response or participating in presentations as part of the evaluation procedure.

1.12 Questions and Inquiries

Questions and inquiries about this request for proposal shall be submitted in writing to the Point of Contact identified in Section 1.13. The deadline for written questions is April 25, 2014 no later than Noon Mountain Standard Time (MST).

1.13 Point of Contact

The following table provides the primary contact information.

Table 02: Point of Contact

Point of Contact

Deborah Fasano
Purchasing Agent
dfasano@buckeyeaz.gov

Proposers shall not contact any other City staff with any questions or inquiries. Unauthorized contact with any personnel of the City may be cause for rejection of the proposer's response. The decision to reject a

1.14 Clarification and Discussion of Proposals

The City may request clarifications and conduct discussions with any proposer who submits a proposal. Proposers must be available for a presentation to the City on specific dates if selected for software demonstrations.

1.15 Pre-Proposal Vendor Conference

proposal is solely that of the City.

A Pre-Proposal Vendor Conference will be held on April 15, 2014 at 10:00 a.m. MST. The Pre-Proposal Vendor Conference will be hosted via teleconference.

Vendors that are interested in participating in the Pre-Proposal Vendor Conference shall contact the City in writing using the information contained in Table 02 (Point of Contact) to request the teleconference information. Due to conference bridge restrictions, vendors are limited to two (2) conference participants per company.

The format of the Pre-Proposal Vendor Conference will be an overview presentation of the RFP, its contents, the RFP Schedule of Events, and additional topics. Following the presentation, vendors will be able to ask questions related to the RFP or the overall process. The City will attempt to answer all



questions at that time, but answers provided shall not be binding. All questions related to this RFP, even asked at the Pre-Proposal Conference, must be email to the point of contact in Table 02. Following the Pre-Proposal Vendor Conference, the City will issue an addendum with all material questions submitted in writing and their respective answers.

Participation in the Pre-Proposal Vendor Conference is not mandatory.

1.16 Amendments and Addenda

All clarifications and RFP revisions will be documented in an addendum and publicly published to the City's website. The City will attempt to publicly publish periodic addenda on a timely basis between the RFP publishing date and the date of the final addendum on April 30, 2014.

Only questions and answers documented in an addendum shall be binding.

Each addendum issued will contain an acknowledgement form which shall be signed and returned with proposers' responses.

The City reserves the right to revise the RFP prior to the deadline for proposal submissions on May 13, 2014. Revisions shall be documented in an addendum and publicly published to the City of Buckeye website.

1.17 Notice of Interest

Vendors are strongly encouraged to indicate notice of interest to the Point of Contact in Table 02 above via email. Such notice is not mandatory. Indicating notice of interest will place vendors on the distribution list for all addenda related to this RFP.

1.18 Ccontracting Ethics

- 1. Members of the City Council and officers and employees of the City shall comply with state law pertaining to conflicts of interest of local government officials.
- 2. It is a breach of ethical standards for any person to offer, give, or agree to give any City employee or Council person, or by City Policy, for any City employee or Council person to solicit, demand, accept, or agree to accept from another person or agency, a gratuity or an offer of employment whenever a reasonable prudent person would conclude that such consideration was motivated by an individual, group, or corporate desire to obtain special, preferential, or more favorable treatment than is normally accorded the general public.
- 3. The Vendor shall not assign any interest in this contract and shall not transfer any interest in the same without the prior written consent of the City.
- 4. The Vendor shall not accept any private client or project that may place it in ethical conflict during its representation of the City.



2.0 Project Scope

2.1 Functional Areas

The following table contains the list of functional areas of the desired ERP system.

Table 03: Functional Areas

No.	Functional Area
1	General Ledger and Financial Reporting
2	Budgeting
3	Purchasing
4	Accounts Payable
5	Project Accounting
6	Grant Management
7	Accounts Receivable and Cash Receipts
8	Fixed Asset Management
9	Work Orders
10	Inventory
11	Human Resources
12	Payroll
13	Utility Billing
14	Business License and Sales Tax
15	Fleet Management
16	Special Assessments
17	Planning and Zoning
18	Code Enforcement
19	Permitting and Inspections

The List of Functional and Technical Requirements contained in Attachment B contains the detailed functionality the City requires within each functional area in a future system(s).

2.2 City and Project Staffing

The City intends to have a dedicated Project Coordinator through implementation. Additional City resource planning has not been completed and will be based on the resource estimates and staffing plan provided by the vendor.

2.3 Number of Users

The following user counts by module contained in Table 04 are estimates and are provided for planning purposes only.



Table 04: Number of Users

No.	Functional Area	Total Users	Concurrent Users
1	General Ledger and Financial Reporting	30	20
2	Budgeting	16	3
3	Purchasing	30	20
4	Accounts Payable	11	3
5	Project Accounting	11	3
6	Grant Management	11	3
7	Accounts Receivable and Cash Receipts	16	10
8	Fixed Asset Management	8	1
9	Work Orders	23	6
10	Inventory	0	0
11	Human Resources	10	8
12	Payroll	10	8
13	Utility Billing	2	2
14	Business License and Sales Tax	4	1
15	Fleet Management	2	1
16	Special Assessments	2	2
17	Planning and Zoning	2	2
18	Code Enforcement	3	1
19	Permitting and Inspections	49	30

The estimated total users is not the sum of total and concurrent users by module as it is anticipated multiple users will utilize several functional areas.

2.4 Functional Area Statistics

The following table contains functional statistics of the City. These statistics are estimates and are provided for planning purposes only.

Table 05: Functional Area Statistics

No.	Functional Area/Metric	Statistic
1	General Ledger and Financial Reporting	
	Number of Funds	130
	Budgeting	
2	Operating Budget	131,148,494
2	Capital Budget	62, 401, 140
	Number of approval levels	3
3	Purchasing	
3	Number of Purchase Orders per Year	1200
4	Accounts Payable	·
4	Number of Vendors	62,00



No.	Functional Area/Metric	Statistic
	Number of Invoices per year	13,055
	Number of 1099s processed annually	180
	Cash Receipts	
5	Number of cash collection points	12
	Average number of checks per day	400
	Fixed Assets and Inventory	
	Number of Assets	8,987
6	Number of Warehouses	0
	Number of Inventory Items	0
7	Project Accounting	
7	Number of Active Projects	22
	Human Resources	•
8	Number of part-time employees	132
	Number of full-time employees	393
	Payroll	•
9	Number of W2's per year	587
	Number of Employees entering time	225
	Fleet Management	•
10	Total number of equipment items managed	100
	Total number of vehicles managed	227
	Utility Billing	
11		15968-paper
	Number of customers billed monthly	18712 - ebill
	Number of meters read monthly	12,000
12	Planning and Zoning	
	Number of Planning and Engineering cases reviewed	2,000
13	Code Enforcement	
	Number of cases processed	400
	Permitting and Inspections	
14	Number of building permits issued	2,500
	Number of inspections performed	36,000

2.5 Implementation Project Plan

As part of the Project Scope, the selected vendor must develop and provide the City with a detailed Implementation Project Plan that, at a minimum, will include the components listed below.

1. **Project Objectives:** This section should include overall project objectives.



- 2. **Project Deliverables and Milestones:** This section should include a list of deliverables and milestones of the project, and with each deliverable or milestone, this section should describe exactly how and what will be provided to meet the needs of the City.
- 3. **Project Schedule** This section should identify the dates associated with deliverables and milestones of the Project Plan. In addition, the Project Plan should reflect project predecessors, successors, dependencies and critical path.

4. Project Management Processes:

- a. Resource Management: This section of the Project Plan should describe City resources, proposer resources, and the overall project team structure and should include an organizational chart. Each role identified for the vendor, any subcontractors, and the City should also include a description of the responsibilities related to the identified project role as well as the communication process for each party.
- b. **Scope Management:** This section of the Project Plan should describe the approach the proposer will use in order to manage project scope and the process used to request changes to project scope. It is the City's desire to use the proposed ERP system "as is" and, as such, any changes must be reviewed and approved by the City's Steering Committee.
- c. **Schedule Management:** This section of the Project Plan should describe the approach the proposer will use in order to manage the project schedule and the process used to submit requested changes to the schedule. The proposer must ensure that the project schedule is kept current and report any missed milestones to the City.
- d. **Risk Management:** This section of the Project Plan should describe the approach the proposer will use to document existing project risks, report them to the team, and provide recommendations for mitigating the risk.
- 5. Data Conversion Approach: As part of the Implementation Plan, the selected vendor will describe the detailed data conversion approach for how files will be converted to the proposed system (e.g., through software conversion aids/utility programs or special programs that must be written, the actual conversion procedures, etc.). A conversion schedule should identify planned conversion steps, estimated hours, and what resources will be required (by City or proposer) for all pertinent legacy data. Data conversion shall occur when migrating to the new application. The proposer is expected to assist the City in the conversion of both electronic and manual data to the new system. It is expected that the City will be responsible for data extraction from current systems and data scrubbing and that the proposer shall be responsible for overall data conversion coordination, definition of file layouts, and data import and validation into the new system(s). Proposers should plan to have converted data ready for the User Acceptance Testing phase of the project.
- 6. **Training:** As part of the Project Scope, the selected vendor will develop, provide, and manage a detailed plan for training. This Training Plan must include the information described below.
 - a. The role and responsibility of the software and/or implementation vendor in the design and implementation of the training plan (e.g., development of customized training materials, delivering training to City end users).
 - b. The role and responsibility of the City staff in the design and implementation of the training plan.
 - c. Overview of proposed training plan/strategy, including options for on-site or off-site training services, for the core project team, end users, and technology personnel.
 - d. Proposed training schedule for City personnel of various user and interaction levels.



- e. Descriptions of classes/courses proposed in the training plan. (The vendor should specify the unit of measure for its training, e.g., units, classes, days, etc., and define the hours associated with these units of measure.) The vendor must be very clear about exactly what training courses are included in the cost of the proposal.
- f. The knowledge transfer strategy proposed by the software and/or implementation vendor to prepare City staff to maintain the system after it is placed into production.
- g. Detailed description of system documentation and resources that will be included as part of the implementation by the vendor including, but not limited to, detailed system user manuals, "Quick Reference" guides, online support, help desk support, user group community resources, and others as available.

It is the City's intention that the selected vendor will coordinate the training of City personnel in the use of its application and that satisfactory implementation of an approved training plan will be a key component of this project's deliverables.

Documentation, including training manuals and agendas, will be provided by the proposer before each training session with City staff.

7. Bi-Weekly Status Reports: This section of the Project Plan should describe the approach the vendor will use to provide bi-weekly status reports throughout the course of the project. This section should describe the layout of the bi-weekly status report and the expected delivery mechanism that will be used to provide the report to the City and review it on a bi-weekly basis with the City's project manager and appropriate project staff. Vendors are expected to include a risk register in the status reports.

Proposers shall provide a preliminary Implementation Project Plan as part of responses in accordance with the Submittal Response Format described in Section 4.0.

2.6 System Interface Plan

As part of the Project Scope, the selected vendor will develop and provide a detailed System Interface Plan that contains the proposed strategy for interfacing to all applications described in the Interfaces section of Attachment B, Functional and Technical Requirements.

2.7 Testing and Quality Plan

As part of the Project Scope, the selected vendor will develop and provide a Testing and Quality Assurance Plan that describes all phases of testing: unit, system, interface, integration, regression, parallel, and user acceptance testing. It is the City's expectation that the Testing and Quality Assurance Plan govern all phases of the project and that the vendor will also provide assistance during each testing phase involving City users. The vendor will develop the initial User Acceptance Testing (UAT) plan, provide templates and guidance for developing test scripts, and will provide onsite support during UAT. The vendor will also provide a plan for stress testing of the system that will occur during or after UAT.

2.8 Pre- and Post-Implementation Level of Support

As part of the Project Scope, the selected vendor will develop and provide a Pre- and Post-implementation Support Plan that describes the approach to software support during the implementation and after go-live. Vendors should describe what level of support is available under the proposed fee structure. If varying levels of support are available, this section of the vendor's response should clarify these potential services and highlight the level of support that has been proposed.



2.9 System Documentation

As part of the Project Scope, the selected vendor will develop and provide documentation that describes the features and functions of the proposed application software. The documentation shall be provided for both users and the technical personnel who will administer and maintain the system. It is desirable that differing levels of documentation (user documentation and technical documentation) exist. The selected vendor shall provide documentation in web-based and PDF forms for each application module.



3.0 Proposal Evaluation and Award

3.1 Evaluation Process

The City's Evaluation Committee will initially review and evaluate each proposal received to determine the proposer's ability to meet the requirements of the City. The evaluation criteria described in Section 3.2 will be the basis for evaluation.

The Evaluation Committee will determine the vendor's best suited to meet the needs of the City based on the scoring of the evaluation criteria. These vendors will form the Vendor Short List.

The City may elect, at its sole option, not to conduct discussions or demonstrations with respondents. Demonstrations will involve a scripted demonstration as well as a demonstration "lab."

The City may request additional information or clarification of proposals and hereby reserves the right to select the particular response to this RFP that it believes will best serve its business and operational requirements, considering the evaluation criteria set forth below.

3.2 Evaluation Criteria

The evaluation criteria in the following table are intended to be the basis by which each proposal will be evaluated, measured, and ranked. The City hereby reserves the right to evaluate, at its sole discretion, the extent to which each proposal received compares to the stated criteria. The recommendation of the Evaluation Committee shall be based on the evaluations using the criteria.

Criteria **Description Maximum Score** This criterion considers both the qualifications of the personnel proposed to provide the services solicited by this RFP and the products that are proposed to be used in Functional & performing the services solicited by this RFP. In evaluating 40 Technical the Proposer's products, the City will consider the business benefits and the business process improvements as a result of implementing the Proposer's products. This criterion considers the proposer's understanding of the Implementation scope of work and the quality and clarity of the proposer's 25 Approach written methodology and description of the proposed approach to accomplish the work. This criterion considers (1) the proposer's past performance on any City contracts, (2) the results of reference checks, Vendor Experience 25 and (3) the proposer's experience in providing the services solicited by this RFP as set forth in the proposer's response. This criterion considers the price of the services solicited by this RFP. Proposers will be evaluated on their pricing Cost scheme as well as on their price in comparison to the other 10 proposers. Proposers must complete the Cost Proposal in Attachment C on a line item basis.

Table 06: Evaluation Criteria

3.3 Short List Interview/Demonstration

The City, at its sole discretion, reserves the right to have system demonstrations with those proposers on the Vendor Short List, or any other vendor. Demonstrations will be conducted at City offices. Time



limitations and demonstration requirements will be provided with the notification. Each Evaluation Committee member will score the demonstration.

A Pre-Demonstration Vendor Teleconference will take place for those vendors that have been short-listed. The demonstration schedule and script will be provided in advance of the Pre-Demonstration Vendor Conference and vendors will have an opportunity to review the format of the demonstrations and ask questions related to procedure and specific demonstration scenarios. This meeting will be conducted via teleconference.

Scoring for the Short List will be provided along with demonstration schedule and script.

3.4 Best and Final Offer/Request for Clarification

A Best-and-Final-Offer process may be initiated if it is determined to be in the best interest of the City. Such process may be initiated following the publishing of the Vendor Short List or at any other evaluation process step.

Additional processes of scope and cost clarification may be employed as part of the evaluation process.

3.5 Negotiations and Contract Execution

The City reserves the right to negotiate the final terms and conditions of the contract to be executed. In the event the City and the vendor are unable to agree upon all contract provisions, the City reserves the right to cease negotiations, and to move on to select another vendor, or to reject all Proposals.



4.0 Submittal Response Format

4.1 General Instructions

The following instructions must be followed by proposers submitting proposals:

- 1. The deadline for proposal submissions is established in Section 1.0, RFP Introduction and Background. The proposal deadline is May 13, 2014 no later than 4:00 p.m. MST. Proposal must be time stamped at the appointed receipt location before the hour and date specified for the proposal receipt. Responsibility for having the proposal properly marked and to the opening location by the specified date and time is solely the offeror's. All copies of the proposal may be delivered in the same box/package. Proposals received at the City after this deadline will not be accepted and will be returned to proposer.
- 2. Proposers shall submit eight (8) hard copies of the Technical Proposal and eight (8) hard copies of the Cost Proposal under separate sealed covers to the City at the address contained in Table 07. One (1) hard copy of the Technical Proposal and one (1) hard copy of the Cost Proposal should be clearly marked as "Original," and the remaining copies should be clearly marked "copy". Proposers shall not submit or reference any costs in the Technical Proposal.
- 3. Proposers shall also submit two (2) electronic versions of the Technical Proposal and two (2) electronic versions of the Cost Proposal on separate CDs to the City along with hard copy proposals. All Worksheet Attachments provided as part of this RFP package shall be returned in MS Excel format. All Forms Attachments provided as part of this RFP package shall be returned in MS Word format. All other materials submitted shall be provided in searchable Adobe PDF format. Electronic versions of the Technical Proposal and Cost Proposal shall be exact duplicates of the hard copy versions.
- 4. Technical Proposals should be provided in three-ring binders with tab separators. Technical Proposals shall not include extraneous marketing materials. Font size shall be 11 pt, Arial or Times New Roman.
- 5. Mailed proposals shall be clearly labeled on the outside of the packaging with the RFP Title and RFP Number.
- 6. The mailing address for proposals is contained in the following table.

Table 07: Proposal Mailing Addresses

City Mailing Address Construction and Contracting Division City of Buckeye 530 East Monroe Buckeye, AZ 85326

7. The following table contains the organization guidelines for proposal responses along with an indication of how each tab may be considered in the evaluation of proposals by the Evaluation Team. In several instances, information provided will be considered among more than one evaluation criteria.

Table 08: Technical Proposal Organization Guidelines

Proposal Tab No.	Technical Proposal Section	RFP Sec. No.	Evaluation Criteria
Tab 1	Transmittal Letter and Executive Summary	4.2	-



Proposal Tab No.	Technical Proposal Section	RFP Sec. No.	Evaluation Criteria
Tab 2	Software Solution	4.3	Functional and Technical
Tab 3	Implementation Methodology	4.4	Implementation Approach
Tab 4	Company Background and History	4.5	Vendor Experience
Tab 5	Key Proposed Personnel and Team Organization	4.6	Vendor Experience
Tab 6	Project Roles and Responsibilities	4.7	Vendor Experience
Tab 7	Project Schedule	4.8	Implementation Approach
Tab 8	Functional and Technical Requirements Response	4.9	Functional and Technical
Tab 9	Testing and Quality Assurance	4.10	Implementation Approach
Tab 10	Ownership of Deliverables	4.11	Implementation Approach
Tab 11	Sub-Contracting	4.12	Vendor Experience
Tab 12	References	4.13	Vendor Experience
Tab 13	Site Visit References	4.14	Vendor Experience
Tab 14	Response to Narrative Questions	4.15	Multiple
Tab 15	Technical and Software Hosting	4.16	Functional and Technical
Tab 16	Exceptions to Terms and Conditions	4.17	Implementation Approach

Separate Sealed Submission	Price Proposal	4.18	Cost
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4.2 Transmittal Letter and Executive Summary

Tab 1 of the proposal should contain the Transmittal Letter and Executive Summary. The Transmittal Letter shall give full firm name and address of the proposer. Proposals submitted without a Transmittal Letter signed by a person authorized to bind the proposer shall be considered non-responsive. The person signing the proposal should show title or authority to bind his/her firm in contract. Insert your Federal Employer's Identification Number or Sole owner should enter SSN.

The Transmittal Letter must provide the proposer's primary contact information, including the following:

- 1. Name of the proposer representative
- 2. Title
- 3. Name of company
- 4. Address
- 5. Telephone number
- 6. E-mail address and
- 7. Signature of authorized officer of the firm

The Transmittal Letter shall be printed on the proposer's letterhead.

A signature on the Transmittal Letter hereby provides the City of Buckeye acknowledgement and acceptance of the "Conditions" and the execution of same during the discharge of any succeeding contract. It shall be clearly understood that by submitting a proposal in response to this solicitation, a proposer shall be deemed to have accepted all specifications, terms, and general conditions and requirements set forth in these specifications, terms, general conditions, and requirements unless otherwise clearly noted and explained in this RFP.



The Executive Summary should provide a brief summary of the proposal contents, emphasizing any unique aspects or strengths of the proposal. The Executive Summary may be incorporated as part of the Transmittal Letter.

Tab 1 should not exceed four pages

4.3 Software Solution

Tab 2 of the proposal should include a summary description of the capabilities for each functional area of the Functional and Technical Requirements contained in Attachment B in narrative format. The purpose of this summary is so that the City has a high-level understanding of the proposed solution. The narrative should be written for an audience of the end-user community. Descriptions should be included for any products proposed by third-parties to meet the capabilities described in the Functional and Technical Requirements in Attachment B.

Marketing materials should not be submitted on the proposed functionality.

Proposers shall describe which functional areas they are proposing on. If a partnership with another software component is proposed, the relationship shall be clearly described.

Tab 2 should not exceed 20 pages.

4.4 Implementation Methodology

Tab 3 of the proposal should include a comprehensive description of the proposed implementation methodology for the project. The description should include how the proposer has developed this methodology to both incorporate lessons learned from past experiences as well as to meet the needs described in Section 2.0, Project Scope.

Proposers shall describe any assumptions made in proposals in detail. These should include any assumptions related to the current City staffing, project management approach, and City resources available during implementation and support phases.

The City has determined that implementation will take a phased approach (as opposed to a "big-bang" cutover). As part of the third tab of the proposal, vendors shall include a proposed project schedule, including their recommended phased implementation plan.

Proposers should also include a sample Implementation Project Plan as part of the third tab.

Tab 3 does not have a page limit.

4.5 Company Background and History

Tab 4 of the proposal should include a comprehensive narrative history of the firm, including the development of its experience in providing services similar to those described in Section 2.0, Project Scope. The following points should be addressed in the fourth tab of the proposal.

- 1. Total number of employees
- 2. Office locations
- 3. Total number of active clients
- 4. Total number of active government clients
- 5. Total number of active city government clients
- 6. Total years offering government ERP systems
- 7. Largest active government installation including population
- 8. Smallest active government installation including population and



- 9. Other products offered by company
- 10. Current or pending litigation

If a partnership with third-party companies is a part of a proposal, the company background and history shall be provided for all third-party companies. It is expected that all of the points above shall be addressed for each company involved in a proposal, prime or third-party.

Tab 4 should not exceed 10 pages.

4.6 Key Proposed Personnel and Team Organization

Tab 5 of the proposal should include the resumes of the key project personnel as well as the structure of the proposed Vendor Project Team. Resumes of the key project personnel shall not exceed one page per key project personnel. This structure should be depicted in an organizational chart provided as part of this tab and can be provided in 11 x 17 format. The resumes and team organizational structures shall be provided for the implementation team as well as the personnel involved in live operation and ongoing support and maintenance.

Resumes shall be specific to the key personnel to be assigned to this project for all primary roles. Resumes shall include the following information:

- 1. Name and title
- 2. Role on the project
- 3. Description of project roles and responsibilities
- 4. Home office location
- 5. Listing of past projects where resource implemented the proposed product
- 6. Listing of past projects where resource implemented other software products
- 7. Educational background
- 8. Professional registrations and memberships and
- 9. Additional relevant information

The City is interested in personnel that hold certifications from the Project Management Institute. Resumes should include any PMP or CAPM certifications held.

The City reserves the right to require background checks be conducted on any individual conducting work as either an employee of the vendor or on the vendor's behalf.

Tab 5 does not have a page limit.

4.7 Project Roles and Responsibilities

Tab 6 of the proposal should include the proposed resource levels for the City and Vendor Project Teams. The tab shall include the completed Resource Hours Worksheet contained in Attachment D.

Vendors shall provide resource hour estimates by system module for each of the project activities contained in the two worksheets. A worksheet is provided for the City Project Team and a second worksheet is provided for the Vendor Project Team. Resource hour estimates provided should be based on the descriptions in Section 2.0, Project Scope.

Tab 6 should not exceed the number of pages provided within Attachment D.

4.8 Project Schedule

Tab 7 of the proposal should include a summary of the proposed project schedule including major milestones, activities, and timing of deliverables. The project schedule shall be in a Gantt chart format developed in Microsoft Project.



Tab 7 should not exceed 5 pages.

4.9 Functional and Technical Requirements Response

Tab 8 of the proposal should include the proposed capability to provide the City's requirements as defined in Attachment B, Functional and Technical Requirements. This tab shall include the completed requirements worksheet in Attachment B.

When providing responses to the requirements in Attachment B, proposers shall use the response indicators contained in the following table.

Table 09: Requirements Response Indicators

Indicator	Definition	
S	Feature/Function is included in the current software release.	
F	Feature/Function will be available in a future software release available to the City.	
С	Feature/Function is not included in the current software release, and is not planned to be a part of a future software release. However, this feature could be provided with custom modifications.	
Т	Feature/Function is not included in the current software release, and is not planned to be a part of a future software release. However, this feature could be provided with integration with a third-party system.	
N	Feature/Function cannot be provided.	

If a response indicator of "F" is provided for a requirement that will be met in a future software release, the proposer shall indicate the planned release version as well as the time the release will be generally available. If a response indicator of "C" is provided for a requirement that will be met through a custom modification, the proposer shall indicate the cost of such a modification. If a response indicator of "T" is provided for a requirement that will be met by integration with a third-party system, the proposer shall identify this third-party system and include a cost proposal to secure this system.

Tab 8 should not exceed the number of pages provided within Attachment B.

4.10 Testing and Quality Assurance Plan

Tab 9 of the proposal should include a description of the proposed approach to testing and quality assurance. This tab should also include a sample Testing and Quality Assurance Plan. This Plan should be based on the proposer's standard approach for achieving testing quality assurance.

Tab 9 does not have a page limit.

4.11 Ownership of Deliverables

Tab 10 of the proposal should also identify the ownership of each project deliverable. Ownership should be identified using the roles described in the following table. The resource hours provided as part of Tab 6 should be appropriate based on the roles identified for each project deliverable.

Table 10: Deliverables Ownership Roles

Role	Summary
Lead	The party ultimately responsible for the development of the



	deliverable.
Assist	The party provides active assistance in development of the deliverable.
Participate	The party provides passive assistance in the development of the deliverable.
Owns	The party is solely responsible for the development of the deliverable.
Share	Both parties share equal responsibility for the development of the deliverable.
None	The party has no role in the development of the deliverable.

A sample format of how the ownership of project deliverables should be included in the vendor's proposal is included in Attachment E, Ownership of Deliverables.

Tab 10 should not exceed the number of pages provided within Attachment E.

4.12 Sub-Contracting

Tab 11 of the proposal should identify any of the required services that are proposed to be sub-contracted, if any. For each of these services the following should be provided:

- 1. Summary of service
- 2. Reasons for sub-contracting
- 3. Proposed sub-contractor
- 4. Detailed sub-contractor responsibilities
- 5. Sub-contractor name
- 6. Sub-contractor location
- 7. Sub-contractor experience
- 8. Previous use of sub-contractor and
- 9. Any additional relevant information

Tab 11 should not exceed 5 pages.

4.13 References

Tab 12 of the proposal should identify the proposer's references for the project. Proposers shall provide at least five (5) City government clients with whom the proposer has worked during the past three (3) years that are of similar size and complexity to the City of Buckeye. References shall be from City governments that have been live with the current software version for a minimum of two (2) years. The City has a preference for references that are in the State of Arizona.

Proposers shall complete a Vendor Reference Form for each of the references as contained in Attachment A.

In the event the proposer cannot provide the required references, substitution of other organizations should be made to ensure five (5) total references are provided. Proposers shall indicate how these substitute references deviate from the requested characteristics.

If possible, the City prefers references that were managed by the same project manager recommended for the City. This section of the RFP response should also include an affirmative statement that the proposer grants its consent for the City to contact the proposer's references for purposes of evaluating the proposer for this project and acknowledges that any information obtained from the proposer's



references will not be disclosed to the proposer. The City reserves the right at their sole discretion to have a vendor project manager replaced.

Tab 12 should not exceed the number of pages provided within Attachment A.

4.14 Site Visit References

Tab 13 of the proposal should include the contact information for three (3) similarly-sized City governments with which the City may conduct site visits. Site visits references may be the same as references list in Section 4.13.

4.15 Response to Narrative Questions

Tab 14 of the proposal should include the proposer's response to the following narrative questions.

- 1. Based on information provided in this RFP and experience in working with other cities, what is the proposer's perspective on the most significant risks to this project and how do you plan to mitigate these risks?
- 2. What is your process for monitoring, escalating, and resolving issues that will arise during the project?
- 3. How do you propose to keep the project on task?
- 4. Provide a clear description of project management responsibilities between the City and the Vendor.
- 5. What is the earliest you can begin implementation after contract signing?
- 6. Please describe your organization's recommended approach toward retention of legacy financial, budget, revenue, and payroll data. Please describe what options are available / supported within your proposed solution. Also, please provide any relevant references of organizations that have successfully addressed legacy data with your solution.
- 7. What other system modules or products would the proposer recommend to be complementary to the Project Scope as described in Section 2.0?
- 8. What is the name and current release number of the product being proposed?
- 9. When will the next release be available?
- 10. How long does the typical implementation of the product being proposed take for an organization of similar size to the City?
- 11. Does your firm complete the implementations of the product being proposed or is this effort outsourced?
- 12. What other applications will the product being proposed integrate with or have integrated with in the past?
- 13. What sets your firm's product being proposed apart from your firm's competitors?
- 14. Can the product being proposed be deployed in a decentralized or centralized manner?
- 15. The City desires to have support resources available that are located in the United States. Please indicate where your support resources are located.

4.16 Technical and Software Hosting

Tab 15 of the proposal shall include a full description of the respondent's technical and operational capabilities for software hosting.

The respondent shall include the following information in addition to this description:

- 1. Where are the data center and storage facilities?
- 2. Total number of active clients currently served by hosted solutions provided by your company.
- 3. How many years has your company provided hosted solutions?
- 4. How are hosted software applications deployed for use by numerous customers?
- 5. What availability and response time do you guarantee?



- 6. How many instances of unplanned outages have any of your customers experienced within the past five (5) years?
- 7. What is your process for notification of standard maintenance and down-time?
- 8. What is the recommended minimum bandwidth requirements to effectively employ a hosted solution?
- 9. Please provide a description of your recent and regular security audit processes as well as a summary of the results of the most recent audit.
- 10. Security audit of hosting facilities-management summary.

The respondent shall provide relevant documentation related to any recent certifications related to their hosting technical and operation capabilities.

4.17 Exceptions to Terms and Conditions

Tab 16 of the proposal should include any exception the proposer takes to the terms and conditions set forth in this RFP. It is the City's intention to be made aware of any exceptions to terms or conditions prior to contract negotiations.

4.18 Price Proposal

The proposer's Price Proposal should be provided under a separate sealed envelope from the proposer's Technical Proposal. Submitting the Price Proposal within the Technical Proposal are grounds for disqualification. The Price proposal shall consist of two sections:

- The completed Cost Proposal Worksheet as contained in Attachment C. Proposers shall not modify the worksheets in any way. Proposers must provide a line-item Cost Proposal as contained in Attachment C.
- 2. The proposer's standard travel and expense policy.
- 3. Agreement with Payment and Retainage Expectations as described in Section 5.6.



5.0 Contract Terms and Conditions

5.1 Contract Type

The resulting contract from this procurement shall be a firm fixed based contract. The initial contract price will be based upon prices submitted by the selected vendor, subject to contract negotiations with the City, and shall be firm for the total number of years of the contract.

5.2 Contract Term

The Agreement shall be effective upon the date the Agreement is signed by both the City and the Contractor and expire upon completion of the services covered by the Agreement. This Agreement may be terminated by the City or the Contractor upon thirty (30) days written notice of such termination. In the event of termination of the Agreement, there shall be no further obligation on the part of the City to the Contractor save and except for payment of sums due and owing for City-approved expenses and work incurred by the Contractor prior to the date of termination.

5.3 Performance Review

The vendor will meet with the City's Project Manager not less than once per quarter to conduct a performance review of the vendor. These meetings will be either in person in Buckeye, Arizona, or via teleconference or web-conference with not less than two in-person meetings per year. This performance review will include a review of the pricing, delivery performance, customer service, and improving operational efficiencies.

5.4 Contract Changes

Written requests for price changes in term contracts after the firm price period must be submitted in writing to the City. Any increase will be based on the vendor's actual cost increase only, as shown in written documentation. All requests for price increases must be in writing, must not constitute increases in profit, and must contain data establishing or supporting the increase in cost. At the option of the City, (1) the request may be granted; (2) the contract may be cancelled and solicitation may be re-advertised; or (3) continue with the contract without change.

If a price increase is approved, the City will issue a change order to the contract specifying the date the increase will be effective. The vendor will be required to send notice to all users of the contract. All services and related accessories are to be billed at prices in effect at the time the service was rendered or order was placed.

When the City rejects a request for price increase, the vendor will be notified and the contract will continue without change.

5.5 Contract Award

This RFP does not, by itself, obligate the City to award a contract. The City's obligation will commence following the City Council's approval of a contract. Upon written notice to the vendor, the City may set a different starting date for the contract. The City will not be responsible for any work done by the vendor, even work done in good faith, if it occurs prior to the contract start date set by the City.

5.6 Payment and Retainage Expectations

The City understands that there will be potentially three types of costs that are associated with procuring a new system: software licensing, implementation services and annual maintenance costs. The City expects all payment and retainage to be a topic during contract negotiations with the Preferred Vendor. In



the following sub-sections, each type of cost is defined and the City's expectations for payments and retainage associated with these costs are described.

1. Software Licensing Cost

Software license costs include all costs related to licensing the software application and include third-party software license fees, where applicable. In presenting software license fees, the proposer shall:

- Explain all factors that could affect licensing fees;
- Make clear what type of license is offered for each price (named user, concurrent user, installed copies, processor-based, etc.);
- Indicate which product versions, operating platform(s), are included for each price;
- Indicate whether a product is for "server" or "client," as applicable; and,
- Make clear the extent of any implementation services that are included in the license fees (installation, configuration, training, etc.).

To the extent possible, the proposer shall show any applicable discounts separately from the prices for products and services. The City requests that the proposer provide separate prices for each functional area/module in the proposed solution.

The City expects a milestone-based payment schedule for software licensing. Potential milestones including Project Kickoff, Initial System Implementation, System Configuration, Approval of Go-Live, and Acceptance of System.

Vendors shall describe their typical milestone-based payment schedule for software licensing as part of their Cost Proposal.

2. Implementation Services Cost

Implementation service costs include all costs related to implementation, configuration, data conversion, customization, and training. Typically, implementation service costs are provided as "not to exceed" estimates and the City will be charged for services as incurred.

The City expects a payment schedule for implementation services costs on a monthly basis that does include a retained amount as a "hold-back." The City expects to release this retained amount at the acceptance of each implementation phase.

Vendors shall describe their typical implementation services payment schedule that includes a retained amount and the percentage of that amount.

Costs for the proposed solution should be submitted on the Cost Worksheet (Attachment C). It is important to note the following:

- The City will not consider time and materials pricing. Proposers shall provide firm and fixed pricing based on the functionality described. For each item, indicate if the cost is one-time, annual, or other;
- The proposer shall provide price information for each separate component of the proposed solution, as well as the costs of any modifications;
- In the event the product or service is provided at no additional cost, the item should be noted as "no charge;"
- In the event the product or service is not being included in the proposal, the item should be noted as "No Bid;" and,
- Proposer shall make clear the basis of calculation for all fees.



All travel expense costs must be included in the proposer's fixed price cost. The City will not make a separate payment for reimbursable expenses. The City shall not be liable for additional travel costs incurred due for any reason outside the City's control.

3. Annual Maintenance Cost

Annual maintenance costs include the annual maintenance and support fees for the application environment. For example, the annual maintenance fees associated with Accounts Payable will be paid upon City acceptance of the project phase associated with the Accounts Payable module. The City does not expect to pay maintenance fees on functional areas until City sign-off has been provided. In addition, the City does not desire to pay maintenance fees operation for one year after accepted go-live.

The City desires software maintenance costs will not increase in the first five years upon live operation. Additionally, the City expects to have periods of pro-rated maintenance costs for certain phases in order to eventually reach a consistent payment schedule inclusive of all phases that are live. The City is interested in vendors submitting a cost option based on a lump-sum payment for five years of maintenance.

Vendors shall provide their typical payment schedule for annual maintenance costs including their willingness to meet the City's expectations.

5.7 Taxes and Taxpayer Information

The awarded vendor must provide a valid W-9 form within five (5) days of notification of award.

The City is exempt from the Federal Excise Tax, including the Federal Transportation Tax. Sales tax, if any, shall by indicated as a separate item.

5.8 Federal Requirements

The vendor must comply with all known federal requirements that apply to the proposal, the evaluation, and the contract.

5.9 Public Record

All Proposals shall become the property of the City and shall become a matter of public record available for review, subsequent to the award notification, in accordance with the City's Procurement Code.

5.10 Public Information

It shall be understood that all proposals, responses, inquiries or correspondence relating to or in reference to this RFP, and all reports, charts and proposal or referencing information submitted in response to this RFP shall become the property of the City, and will not be returned. They City will use discretion with regard to disclosure of proprietary information contained in any response, but cannot guarantee information will not be made public. As a governmental entity, the proposals received by the City shall become a matter of public record available for review, subsequent to the award notification, in accordance with the City's Procurement Code.

5.11 Confidential Information

The City neither requests nor encourages the submission of confidential information. Information submitted will be open for public inspection. However, if a Vendor believes that a Proposal or protest contains information that should be withheld from the public record, a statement advising the City Representative of this fact shall accompany the submission and the information shall be identified. The information identified by the Vendor as confidential shall not be disclosed until the City Representative



makes a written determination. The City Representative shall review the statement and information and shall determine in writing whether the information shall be withheld. If the City Representative determines to disclose the information, the City Representative shall inform the Vendor in writing of such determination.

5.12 Vendor Licensing and Registration

Prior to the award of the Agreement, the successful Vendor shall (A) be registered with the Arizona Corporation Commission, be in good standing and authorized to do business in Arizona and (B) obtain any licenses or permits required to do business in the City. The Vendor shall provide licensure information with the Proposal. Corporations and partnerships shall be able to provide a Certificate of Good Standing from the Arizona Corporation Commission.

5.13 Proposer's Certification

By submitting a Proposal, the proposer certifies:

- <u>No Collusion.</u> The submission of the Proposal did not involve collusion or other anticompetitive practices.
- <u>No Discrimination</u>. To the extent applicable to the Services sought pursuant to this solicitation, that it shall not discriminate against any employee or applicant for employment in violation of Federal Executive Order 11456.
- No Gratuity. It has not given, offered to give, nor intends to give at any time hereafter, any economic opportunity, future employment, gift, loan, gratuity, special discount, trip favor or service to a City employee, officer or agent in connection with the submitted Proposal. It (including the Vendor's employees, representatives, agents, lobbyists, attorneys, and subcontractors) has refrained, under penalty of disqualification, from direct or indirect contact for the purpose of influencing the selection or creating bias in the selection process with any person who may play a part in the selection process, including the Selection Committee, elected officials, the City Manager, Assistant City Managers, Department Heads, and other City staff. All contact must be addressed to the City's Procurement Agent, except for questions submitted as set forth in Section 4, Inquiries, above. Any attempt to influence the selection process by any means shall void the submitted Proposal and any resulting Agreement.
- <u>Financial Stability</u>. It is financially stable, solvent and has adequate cash reserves to meet all financial obligations including any potential costs resulting from an award of the Agreement.
- No Signature/False or Misleading Statement. Failure to sign the Proposal, or signing it
 with a false or misleading statement, shall void the submitted Proposal and any resulting
 Agreement.
- <u>Professional Services Agreement</u>. In addition to reviewing and understanding the submittal requirements, it has reviewed the attached sample Professional Service Agreement including the Scope of Work and other Exhibits.

By signature on the proposal, the proposer certifies that it complies with:

- The laws of the State of Arizona and is licensed to conduct business in the State of Arizona.
- All applicable local, state and federal laws, codes and regulations.
- All terms, conditions, and requirements set forth in this RFP.
- A condition that the offer will remain open and valid for the period indicated in this solicitation; and any condition that the firm and/or any individuals working on the contract do not have a possible conflict of interest.



If any proposer fails to comply with the provisions stated in this paragraph, the City reserves the right to reject the proposal, terminate the contract, or consider the proposer in default.

If a partnership is formed as part of the proposal response, a signature of each partnership entity or subcontractor is required.

5.14 Conflict of Interest

Proposer shall at all times observe and comply with all Federal, State and local laws, ordinances and regulations including all amendments and revisions thereto, which in any manner affect Proposer or the services and/or items to be provided, specifically and not limited to any laws relating to conflicts of interest. Failure to comply with any applicable laws, including the provisions of the Act, may result in: i) the forfeiture by Proposer of all benefits of the Contract; ii) the retainage by City of all services performed by Proposer and iii) the recovery by City of all consideration, or the value of all consideration, paid to Proposer pursuant to any awarded contract.

5.15 City Property

The use of any and all City property must be approved in advance.

5.16 Warranty

A warranty is sought for both the software and implementation services. It is assumed that proposers have priced their services to recognize these warranty provisions. The extent of the warranty coverage will be evaluated as part of the overall procurement process. Warranty period will not begin until acceptance of software modules or sub-systems by the City.

5.17 Source Code

Selected vendors shall place source code for the software modules licensed by the City in escrow with an independent third-party (with whom a separate escrow agreement will be entered into by City at no additional cost to the City). The source code shall be kept current with the releases / version of the software in live use at the City. The source code shall revert to the City for the City's use if the vendor files for bankruptcy or protection from creditors in a court of law. The City shall then have full rights to use source code for any purposes other than resale.

Within thirty (30) calendar days of the vendor going out of business or no longer supporting the software being licensed, the vendor shall provide appropriate source code to the City. The same applies if the vendor is merged or acquired and the software is no longer supported. Once the City obtains the source code, it shall be a perpetual license, and there shall not be any additional fees due, even if additional licenses are deployed.

5.18 Pending and Recent Litigation

Proposers must disclose any pending or recent litigation they are involved in as a company. Recent is defined as the past three years. Information provided should include the timeline of the litigation history, the subject of the litigation, and the current status of the litigation. Proposals must also disclose any pending litigation of any third-party partners in the proposal.

5.19 Offer Held Firm

Proposals must remain open and valid for at least 180 days from the deadline specified for submission of proposals. In the event award is not made within 180 days, the City will send a written request to all proposers deemed susceptible for award asking proposers to hold their price firm for a longer specified period of time.



5.20 Withdrawal of Proposals

Any Proposal may be withdrawn in writing prior to the date and time set for receipt of proposals. Any proposals not so withdrawn shall constitute an irrevocable offer, for a minimum period as stated in the RFP following the final acceptance date, to provide the commodity or service set forth in the attached specifications, or until a selection has been made by the City.

5.21 Selection

A Selection Committee composed of representatives from the City will conduct the selection process according to the schedule listed on the cover page of this RFP. Proposals shall be opened at the time and place designated on the cover page of this RFP. The name of each Vendor and the identity of the RFP for which the Proposal was submitted shall be publicly read and recorded in the presence of witnesses. PRICES SHALL NOT BE READ.

5.22 Alternate Proposals

Proposers may not submit alternate proposals for evaluation.

5.23 Multiple Awards

The City, at its sole discretion, may elect to enter into Agreements with multiple Vendors who are qualified to provide the services. The final terms and conditions of the proposed Agreement will be negotiated by the City with the successful offerors.

5.24 Subcontractors

Subcontractors may be used to perform work under this contract. If the proposer intends to use subcontractors, the proposer must identify in the proposal the names of the subcontractors and the portions of the work the subcontractors will perform.

If a proposal with subcontractors is selected, the proposer must provide the following information concerning each prospective subcontractor within five working days from the date of the City's request:

- 1. Complete name of the subcontractor
- 2. Complete address of the subcontractor
- 3. Type of work the subcontractor will be performing
- 4. Percentage of work the subcontractor will be providing
- 5. Evidence, as set out in the relevant section of this RFP, that the subcontractor is registered and, if applicable, holds a valid State of Arizona business license
- 6. A written statement, signed by each proposed subcontractor, that clearly verifies that the subcontractor is committed to render the services required by the contract and
- 7. A copy of the prime-contractor/sub-contractor contract verifying the prime-contractor has the sole responsibility for any and all services under this RFP and is financially liable, without exception, to the City for all services contracted by the proposer under this RFP

The substitution of one subcontractor for another may be made only at the discretion and prior written approval of the City's Purchasing Manager or contract administrator designated by the City.

5.25 Joint Ventures

Joint ventures are acceptable. If submitting a proposal as a joint venture, the proposer must submit a copy of the joint venture agreement that identifies the principals involved and its rights and responsibilities regarding performance and payment.



5.26 Clarification of Proposals

In order to determine if a proposal is reasonably susceptible for award, communications by the Purchasing Division or the proposal Selection Committee are permitted with any proposer to clarify uncertainties or eliminate confusion concerning the contents of a proposal and determine responsiveness to the RFP requirements. Clarifications may not result in a material or substantive change to the proposal. The initial evaluation may be adjusted because of a clarification under this section.

5.27 Rights of Use

The Contractor agrees that the City will own and have the right to use, reproduce and apply as it desires, any data, reports, analyses and materials which are collected or developed by the Contractor or anyone acting on behalf of the Contractor as a result of this contract.

5.28 Protests

Any Vendor may protest this RFP issued by the City, the proposed award of an Agreement, or the actual award of an Agreement. All protests will be considered in accordance with the City Procurement Code.

5.29 Contract Negotiation

After final evaluation, the City may negotiate with the offerors of the highest-ranked proposal. Negotiations, if held, will be within the scope of the RFP and limited to those items that would not have an effect on the ranking of proposals. The selected offeror will be required to execute the City's standard Professional Services Agreement in a form acceptable to the City Attorney.

If in-person contract negotiation meetings are commenced, they will be held at City of Buckeye office locations at a date and time to be determined. If contract negotiations are held, the offeror will be responsible for all costs including its travel and per diem expenses.

The City reserves the right to terminate the selection process at any time.

5.30 Contract Terms

The following contract terms, or similar, are expected to be included in any eventual contract. These terms are not considered negotiable:

The Contractor (separately and collectively the "Indemnitee") shall indemnify, hold harmless, and defend the City, its officers, agents, and employees from and against any and all claims, losses, damages, causes of action, suits, and liability of every kind, including all expenses of litigation, court costs, and attorney's fees, for injury to or death of any person or for damage to any property arising out of or in connection with the work done by the Contractor under this Contract. Such indemnity shall apply regardless of whether the claims, losses, damages, causes of action, suits, or liability arise in whole or in part from the negligence of the City, any other party indemnified hereunder, the Contractor, or any third party.

The Contractor assumes full responsibility for the work to be performed hereunder and hereby releases, relinquishes, and discharges the City, its officers, agents, and employees from all claims, demands, and causes of action of every kind and character, including the cost of defense thereof, for any injury to or death of any person and any loss of or damage to any property that is caused by, alleged to be caused by, arising out of, or in connection with the Contractor's work to be performed hereunder. This release shall apply regardless of whether said claims, demands, and causes of action are covered in whole or in part by insurance and regardless of whether such injury, death, loss, or damage was caused in whole or in part by the negligence of the City, any other party released hereunder, the Contractor, or any third party

5.31 Failure to Negotiate



If the selected proposer:

- 1. Fails to provide the information required to begin negotiations in a timely manner;
- 2. Fails to negotiate in good faith;
- 3. Indicates it cannot perform the contract within the budgeted funds available for the project; or,
- 4. If the proposer and the City, after a good-faith effort, cannot come to terms; then

The City may terminate negotiations with the proposer initially selected and commence negotiations with the next highest-ranked proposer. At any point in the negotiation process, the City may, at is sole discretion, terminate negotiations with any or all proposers.

5.32 Hold Harmless

The Proposer shall hold and save the City and its officers, agents, servants/employees harmless from liability of any patented invention, process, article or appliance manufactured or used in the performance of the contract, including its use by the City.

5.33 Statutory Information

Any consulting agreement resulting from this RFP shall be construed in accordance with the laws of the State of Arizona. Any litigation between the parties arising out of, or in connection with the contract shall be initiated in the court system of the State of Arizona.

All project participants, consultants, engineers and vendors must comply with all applicable federal, state and local laws pertaining to contracts entered into by governmental agencies, including non-discriminating employment. Contracts entered into on the basis of submitting proposals are revocable if contrary to law.

5.34 Assignment or Subcontract

Neither party shall assign the executed Agreement, or any interest arising therein, without the written consent of the other party, at least thirty days prior to the fact of such assignment. Such consent shall not be unreasonably withheld.

5.35 Non-Discrimination Clause

During the performance of this Agreement, the Contractor will not discriminate against any employee or applicant for employment because of race, color, creed, religion, ancestry, national origin, sex, sexual orientation, disability, age, marital status, or status with regard to public assistance. The Contractor will take affirmative action to ensure that all employment practices are free of such discrimination. Such employment practices include, but are not limited to, the following: hiring, upgrading, demotion, transfer, recruitment or recruitment advertising, layoff, termination, rates of pay or other forms of compensation, and selection for training, including apprenticeship.

The Contractor agrees to comply with the Americans with Disabilities Act, as amended or Section 504 of the Rehabilitation Act of 1973, as amended and shall not discriminate on the basis of disability in the admission or access to, or treatment of employment in its services, programs, or activities. The Contractor agrees to hold harmless and indemnify the City from costs, including but not limited to damages, attorney's fees, and staff time, in any action or proceeding brought alleging a violation of ADA and/or Section 504 caused by the Contractor.

5.36 Laws

The Contractor will comply with all applicable local, state, and Federal laws, ordinances and regulations in the performance of the Agreement. The Contract will comply with and be governed by all laws of the State of Arizona. Any violation shall constitute a material breach of the executed Agreement. The



contractor and City agree that all performance and payment made pursuant to the agreement shall be deemed to have occurred in Maricopa County, Arizona, and that exclusive venue for any claims, suits, or any other action ongoing from or connected in any way to the agreement or the performance of the agreement shall be in Maricopa County, Arizona.

5.37 Standards of Conduct

Use of City equipment, facilities and resources is authorized only for City purposes and as authorized by City ordinance and policy.

- Employees are not permitted to use City equipment to run errands or perform tasks for a contractor's benefit.
- Employees may not perform tasks, nor conduct any business not related to their official duties while on City time.

5.38 E-Verify

To the extent applicable under ARIZ. REV. STAT. § 41-4401, the Consultant and its subcontractors warrant compliance with all federal immigration laws and regulations that relate to their employees and compliance with the E-verify requirements under ARIZ. REV. STAT. § 23-214(A). The Consultant's or its subcontractor's failure to comply with such warranty shall be deemed a material breach of this Agreement and may result in the termination of this Agreement by the City.



Forms

See City's Website for Attachments in Word Format

Attachment A – Reference Form

Attachment E - Ownership of Deliverables Form

Attachment F - Receipts of Addenda Form

Attachment G - Vendor Information Form



Worksheets

See City's Website for Attachments in Excel Format

Attachment B – Functional and Technical Requirements/Capabilities

Attachment C – Cost Worksheets

Attachment D - Resource Hours Worksheets



Sample City Contract

SAMPLE PROFESSIONAL SERVICES AGREEMENT BETWEEN THE CITY OF BUCKEYE AND

THIS PROFESSIONAL SERVICES AGREEMENT (this "Agreement") is made as of, 2013, between the City of Buckeye, an Arizona municipal corporation (the "City") and, a(n) (the "Consultant").
RECITALS
A. The City issued a Request for Proposals entitled "
B. The Consultant submitted a proposal in response to the RFP (the "Proposal"), attached hereto as Exhibit B and incorporated herein by reference, and the City desires to enter into an Agreement with the Consultant for the Consultant to (the "Services").
<u>AGREEMENT</u>
NOW, THEREFORE, in consideration of the foregoing recitals, which are incorporated herein by reference, the following mutual covenants and conditions, and other good and valuable consideration, the receipt and sufficiency of which is hereby acknowledged, the City and the Consultant hereby agree as follows:
1. Term of Agreement. This Agreement shall be effective as of the date first set forth above and shall remain in full force and effect until (the "initial Term"), unless terminated as otherwise provided pursuant to the terms and conditions of this Agreement. After the expiration of the Initial term, this Agreement may be reviewed for up to four successive on-year terms (each, a "Renewal Term") if (i) it is deemed in the best interest of the City, subject to availability and appropriation of funds for renewal in each subsequent year, (ii) at least 30 days prior to the end of the then-current term of the Agreement, the Consultant approves the additional one-year term in writing (including any price adjustments approved as part of this Agreement), as evidenced by the City Manager's signature thereon, which approval may be withheld by the City for any reason. The Consultant's failure to seek a renewal of this Agreement shall cause the Agreement to terminate at the end of the then-current term of this Agreement; provided, however, that the City may, at its discretion and with the agreement of the Consultant, elect to waive this requirement and renew this Agreement. The Initial Term and any Renewal Term(s) are collectively referred to herein as the "Term." Upon renewal, the terms and conditions of this Agreement shall remain in full force and effect.
2. <u>Scope of Work</u> . The Consultant shall provide the Services as set forth in the Scope of Work, attached hereto as <u>Exhibit C</u> and incorporated herein by reference.
3. <u>Compensation</u> . The City shall pay Consultant in the amounts not to exceed \$\frac{1}{2}\$ at the rates as set forth in the Fee Proposal, attached hereto as <u>Exhibit D</u> and incorporated herein by reference.
4. <u>Payments</u> . The City shall pay the Consultant monthly, based upon work performed and completed to date, and upon submission and approval of invoices. All invoices shall document and



itemize all work completed to date. The invoice statement shall include a record of time expended and work performed in sufficient detail to justify payment.

- 5. <u>Documents</u>. All documents prepared and submitted to the City pursuant to this Agreement shall be the property of the City.
- 6. <u>Consultant Personnel</u>. The Consultant shall provide adequate, experienced personnel, capable of and devoted to the successful completion of the Services to be performed under this Agreement. The Consultant agrees to assign specific individuals to key positions. The Consultant agrees that, upon commencement of the Services to be performed under this Agreement, key personnel shall not be removed or replaced without prior written notice to the City. If key personnel are not available to perform the Services for a continuous period exceeding 30 calendar days, or are expected to devote substantially less effort to the Services than initially anticipated, The Consultant shall immediately notify the City of same and shall, subject to the concurrence of the City, replace such personnel with personnel of substantially equal ability and qualifications.
- 7. <u>Inspection; Acceptance</u>. All work shall be subject to inspection and acceptance by the City at reasonable times during the Consultant's performance. The Consultant shall provide and maintain a self-inspection system that is acceptable to the City.
- 8. <u>Licenses; Materials.</u> The Consultant shall maintain in current status all federal, state and local licenses and permits required for the operation of the business conducted by the Consultant. The City has no obligation to provide the Consultant, its employees or subcontractors any business registrations or licenses required to perform the specific services set forth in this Agreement. The City has no obligation to provide tools, equipment or material to the Consultant.
- 9. <u>Performance Warranty</u>. The Consultant warrants that the Services rendered will conform to the requirements of this Agreement and to the highest professional standards in the field.
- 10. <u>Indemnification</u>. To the fullest extent permitted by law, the Consultant shall indemnify, defend and hold harmless the City and each council member, officer, employee or agent thereof (the City and any such person being herein called an "Indemnified Party"), for, from and against any and all losses, claims, damages, liabilities, costs and expenses (including, but not limited to, reasonable attorneys' fees, court costs and the costs of appellate proceedings) to which any such Indemnified Party may become subject, under any theory of liability whatsoever ("Claims"), insofar as such Claims (or actions in respect thereof) relate to, arise out of, or are caused by or based upon the negligent acts, intentional misconduct, errors, mistakes or omissions, in connection with the work or services of the Consultant, its officers, employees, agents, or any tier of subcontractor in the performance of this Agreement. The amount and type of insurance coverage requirements set forth below will in no way be construed as limiting the scope of the indemnity in this Section.

11. Insurance.

11.1 General.

- A. <u>Insurer Qualifications</u>. Without limiting any obligations or liabilities of the Consultant, the Consultant shall purchase and maintain, at its own expense, hereinafter stipulated minimum insurance with insurance companies duly licensed by the State of Arizona with an AM Best, Inc. rating of A- or above with policies and forms satisfactory to the City. Failure to maintain insurance as specified herein may result in termination of this Agreement at the City's option.
- B. <u>No Representation of Coverage Adequacy</u>. By requiring insurance herein, the City does not represent that coverage and limits will be adequate to protect the Consultant. The City reserves the right to review any and all of the insurance policies and/or endorsements cited in this Agreement but has no obligation to do so. Failure to demand such evidence of full compliance with the insurance requirements set forth in this Agreement or failure to identify any insurance deficiency shall



not relieve the Consultant from, nor be construed or deemed a waiver of, its obligation to maintain the required insurance at all times during the performance of this Agreement.

- C. <u>Additional Insured.</u> All insurance coverage and self-insured retention or deductible portions, except Workers' Compensation insurance and Professional Liability insurance, if applicable, shall name, to the fullest extent permitted by law for claims arising out of the performance of this Agreement, the City, its agents, representatives, officers, directors, officials and employees as Additional Insured as specified under the respective coverage Parts of this Agreement.
- D. <u>Coverage Term.</u> All insurance required herein shall be maintained in full force and effect until all work or services required to be performed under the terms of this Agreement are satisfactorily performed, completed and formally accepted by the City, unless specified otherwise in this Agreement.
- E. <u>Primary Insurance</u>. The Consultant's insurance shall be primary insurance with respect to performance of this Agreement and in the protection of the City as an Additional Insured.
- F. <u>Waiver</u>. All policies, except for Professional Liability, including Workers' Compensation insurance, shall contain a waiver of rights of recovery (subrogation) against the City, its agents, representatives, officials, officers and employees for any claims arising out of the work or services of the Consultant. The Consultant shall arrange to have such subrogation waivers incorporated into each policy via formal written endorsement thereto.
- G. <u>Policy Deductibles and/or Self-Insured Retentions</u>. The policies set forth in these requirements may provide coverage that contains deductibles or self-insured retention amounts. Such deductibles or self-insured retention shall not be applicable with respect to the policy limits provided to the City. The Consultant shall be solely responsible for any such deductible or self-insured retention amount.
- H. <u>Use of Subcontractors</u>. If any work under this Agreement is subcontracted in any way, the Consultant shall execute written agreements with its subcontractors containing the indemnification provisions set forth in this Section and insurance requirements set forth herein protecting the City and the Consultant. The Consultant shall be responsible for executing any agreements with its subcontractors and obtaining certificates of insurance verifying the insurance requirements.
- I. Evidence of Insurance. Prior to commencing any work or services under this Agreement, the Consultant will provide the City with suitable evidence of insurance in the form of certificates of insurance and a copy of the declaration page(s) of the insurance policies as required by this Agreement, issued by the Consultant's insurance insurer(s) as evidence that policies are placed with acceptable insurers as specified herein and provide the required coverages, conditions and limits of coverage specified in this Agreement and that such coverage and provisions are in full force and effect. Confidential information such as the policy premium may be redacted from the declaration page(s) of each insurance policy, provided that such redactions do not alter any of the information required by this Agreement. The City shall reasonably rely upon the certificates of insurance and declaration page(s) of the insurance policies as evidence of coverage but such acceptance and reliance shall not waive or alter in any way the insurance requirements or obligations of this Agreement. In the event any insurance policy required by this Agreement is written on a "claims made" basis, coverage shall extend for two years past completion of the Services and the City's acceptance of the Consultant's work or services and as evidenced by annual certificates of insurance. If any of the policies required by this Agreement expire during the life of this Agreement, it shall be the Consultant's responsibility to forward renewal certificates and declaration page(s) to the City 30 days prior to the expiration date. All certificates of insurance and declarations required by this Agreement shall be identified by referencing the RFP number and title of this Agreement. A \$25.00 administrative fee shall be assessed for all certificates or declarations received without the appropriate RFP number and title or a reference to this Agreement, as applicable.



Additionally, certificates of insurance and declaration page(s) of the insurance policies submitted without referencing the appropriate RFP number and title or reference to this Agreement, as applicable, will be subject to rejection and may be returned or discarded. Certificates of insurance and declaration page(s) shall specifically include the following provisions:

- (1) The City, its agents, representatives, officers, directors, officials and employees are Additional Insureds as follows:
 - (a) Commercial General Liability Under Insurance Services Office, Inc., ("ISO") Form CG 20 10 03 97 or equivalent.
 - (b) Auto Liability Under ISO Form CA 20 48 or equivalent.
 - (c) Excess Liability Follow Form to underlying insurance.
- (2) The Consultant's insurance shall be primary insurance as respects performance of the Agreement.
- (3) All policies, except for Professional Liability, including Workers' Compensation, waive rights of recovery (subrogation) against the City, its agents, representatives, officers, officials and employees for any claims arising out of work or services performed by the Consultant under this Agreement.
- (4) A 30-day advance notice cancellation provision. If ACORD certificate of insurance form is used, the phrases in the cancellation provision "endeavor to" and "but failure to mail such notice shall impose no obligation or liability of any kind upon the company, its agents or representatives" shall be deleted. Certificate forms other than ACORD form shall have similar restrictive language deleted.

11.2 Required Insurance Coverage.

- A. Commercial General Liability. The Consultant shall maintain "occurrence" form Commercial General Liability insurance with an unimpaired limit of not less than \$1,000,000 for each occurrence, \$2,000,000 Products and Completed Operations Annual Aggregate and a \$2,000,000 General Aggregate Limit. The policy shall cover liability arising from premises, operations, independent consultants, products-completed operations, personal injury and advertising injury. Coverage under the policy will be at least as broad as ISO policy form CG 00 010 93 or equivalent thereof, including but not limited to, separation of insured's clause. To the fullest extent allowed by law, for claims arising out of the performance of this Agreement, the City, its agents, representatives, officers, officials and employees shall be cited as an Additional Insured under ISO, Commercial General Liability Additional Insured Endorsement form CG 20 10 03 97, or equivalent, which shall read "Who is an Insured (Section II) is amended to include as an insured the person or organization shown in the Schedule, but only with respect to liability arising out of "your work" for that insured by or for you." If any Excess insurance is utilized to fulfill the requirements of this subsection, such Excess insurance shall be "follow form" equal or broader in coverage scope than underlying insurance.
- B. <u>Vehicle Liability</u>. The Consultant shall maintain Business Automobile Liability insurance with a limit of \$1,000,000 each occurrence on the Consultant's owned, hired and nonowned vehicles assigned to or used in the performance of the Consultant's work or services under this Agreement. Coverage will be at least as broad as ISO coverage code "1" "any auto" policy form CA 00 01 12 93 or equivalent thereof. To the fullest extent allowed by law, for claims arising out of the performance of this Agreement, the City, its agents, representatives, officers, directors, officials and employees shall be cited as an Additional Insured under ISO Business Auto policy Designated Insured Endorsement form CA 20 48 or equivalent. If any Excess insurance is utilized to fulfill the requirements of this subsection, such Excess insurance shall be "follow form" equal or broader in coverage scope than underlying insurance.



- C. <u>Professional Liability</u>. If this Agreement is the subject of any professional services or work, or if the Consultant engages in any professional services or work adjunct or residual to performing the work under this Agreement, the Consultant shall maintain Professional Liability insurance covering negligent errors and omissions arising out of the Services performed by the Consultant, or anyone employed by the Consultant, or anyone for whose negligent acts, mistakes, errors and omissions the Consultant is legally liable, with an unimpaired liability insurance limit of \$2,000,000 each claim and \$2,000,000 annual aggregate. In the event the Professional Liability insurance policy is written on a "claims made" basis, coverage shall extend for two years past completion and acceptance of the Services, and the Consultant shall be required to submit certificates of insurance and a copy of the declaration page(s) of the insurance policies evidencing proper coverage is in effect as required above.
- D. <u>Workers' Compensation Insurance</u>. The Consultant shall maintain Workers' Compensation insurance to cover obligations imposed by federal and state statutes having jurisdiction over the Consultant's employees engaged in the performance of work or services under this Agreement and shall also maintain Employers Liability Insurance of not less than \$500,000 for each accident, \$500,000 disease for each employee and \$1,000,000 disease policy limit.
- 11.3 <u>Cancellation and Expiration Notice</u>. Insurance required herein shall not expire, be canceled, or materially change without 30 days' prior written notice to the City.
- 12. <u>Applicable Law; Venue.</u> In the performance of this Agreement, the Consultant shall abide by and conform to any and all laws of the United States, State of Arizona and the City of Buckeye, including but not limited to, federal and state executive orders providing for equal employment and procurement opportunities, the Federal Occupational Safety and Health Act and any other federal or state laws applicable to this Agreement. This Agreement shall be governed by the laws of the State of Arizona and suit pertaining to this Agreement may be brought only in courts in the State of Arizona.

13. Termination: Cancellation.

- 13.1 <u>For City's Convenience</u>. This Agreement is for the convenience of the City and, as such, may be terminated without cause after receipt by the Consultant of written notice by the City. Upon termination for convenience, the Consultant shall be paid for all undisputed services performed to the termination date.
- 13.2 <u>For Cause</u>. This Agreement may be terminated by either party upon 30 days' written notice should the other party fail to substantially perform in accordance with this Agreement's terms, through no fault of the party initiating the termination.
- 13.3 <u>Due to Work Stoppage</u>. This Agreement may be terminated by the City upon 30 days' written notice to the Consultant in the event that the Services are permanently abandoned. In the event of such termination due to work stoppage, payment shall be made by the City to the Consultant for the undisputed portion of its fee due as of the termination date.
- 13.4 <u>Conflict of Interest</u>. This Agreement is subject to the provisions of ARIZ. REV. STAT. § 38-511. The City may cancel this Agreement without penalty or further obligations by the City or any of its departments or agencies if any person significantly involved in initiating, negotiating, securing, drafting or creating this Agreement on behalf of the City or any of its departments or agencies is, at any time while the Agreement or any extension of the Agreement is in effect, an employee of any other party to the Agreement in any capacity or a consultant to any other party of the Agreement with respect to the subject matter of the Agreement.
- 13.5 <u>Gratuities</u>. The City may, by written notice to the Consultant, cancel this Agreement if it is found by the City that gratuities, in the form of economic opportunity, future employment, entertainment, gifts or otherwise, were offered or given by the Consultant or any agent or representative of the Consultant to any officer, agent or employee of the City for the purpose of securing



this Agreement. In the event this Agreement is cancelled by the City pursuant to this provision, the City shall be entitled, in addition to any other rights and remedies, to recover or withhold from the Consultant an amount equal to 150% of the gratuity.

13.6 Agreement Subject to Appropriation. The provisions of this Agreement for payment of funds by the City shall be effective when funds are appropriated for purposes of this Agreement and are actually available for payment. The City shall be the sole judge and authority in determining the availability of funds under this Agreement and the City shall keep the Consultant fully informed as to the availability of funds for the Agreement. The obligation of the City to make any payment pursuant to this Agreement is a current expense of the City, payable exclusively from such annual appropriations, and is not a general obligation or indebtedness of the City. If the City Council fails to appropriate money sufficient to pay the amounts as set forth in this Agreement during any immediately succeeding fiscal year, this Agreement shall terminate at the end of then-current fiscal year and the City and the Consultant shall relieved of any subsequent obligation under this Agreement.

14. Miscellaneous.

- 14.1 <u>Independent Contractor.</u> The Consultant acknowledges and agrees that the Services provided under this Agreement are being provided as an independent contractor, not as an employee or agent of the City. The Consultant, its employees and subcontractors are not entitled to workers' compensation benefits from the City. The City does not have the authority to supervise or control the actual work of the Consultant, its employees or subcontractors. The Consultant, and not the City, shall determine the time of its performance of the services provided under this Agreement so long as the Consultant meets the requirements of its agreed Scope of Work as set forth in Section 2 above. The Consultant is neither prohibited from entering into other contracts nor prohibited from practicing its profession elsewhere. The City and the Consultant do not intend to nor will they combine business operations under this Agreement.
- 14.2 <u>Laws and Regulations</u>. The Consultant shall keep fully informed and shall at all times during the performance of its duties under this Agreement ensure that it and any person for whom the Consultant is responsible remains in compliance with all rules, regulations, ordinances, statutes or laws affecting the Services, including the following: (A) existing and future City and County ordinances and regulations, (B) existing and future state and federal laws and (C) existing and future Occupational Safety and Health Administration ("OSHA") standards.
- 14.3 <u>Amendments</u>. This Agreement may be modified only by a written amendment signed by persons duly authorized to enter into contracts on behalf of the City and the Consultant.
- 14.4 <u>Provisions Required by Law.</u> Each and every provision of law and any clause required by law to be in the Agreement will be read and enforced as though it were included herein and, if through mistake or otherwise any such provision is not inserted, or is not correctly inserted, then upon the application of either party, the Agreement will promptly be physically amended to make such insertion or correction.
- 14.5 <u>Severability</u>. The provisions of this Agreement are severable to the extent that any provision or application held to be invalid by a Court of competent jurisdiction shall not affect any other provision or application of the Agreement which may remain in effect without the invalid provision or application.
- 14.6 <u>Relationship of the Parties</u>. It is clearly understood that each party will act in its individual capacity and not as an agent, employee, partner, joint venturer, or associate of the other. An employee or agent of one party shall not be deemed or construed to be the employee or agent of the other for any purpose whatsoever. The Consultant is advised that taxes or Social Security payments will not be withheld from any City payments issued hereunder and the Consultant agrees to be fully and solely responsible for the payment of such taxes or any other tax applicable to this Agreement.



- 14.7 <u>Entire Agreement; Interpretation; Parol Evidence.</u> This Agreement represents the entire agreement of the parties with respect to its subject matter, and all previous agreements, whether oral or written, entered into prior to this Agreement are hereby revoked and superseded by this Agreement. No representations, warranties, inducements or oral agreements have been made by any of the parties except as expressly set forth herein, or in any other contemporaneous written agreement executed for the purposes of carrying out the provisions of this Agreement. This Agreement shall be construed and interpreted according to its plain meaning, and no presumption shall be deemed to apply in favor of, or against the party drafting the Agreement. The parties acknowledge and agree that each has had the opportunity to seek and utilize legal counsel in the drafting of, review of, and entry into this Agreement.
- 14.8 <u>Assignment</u>. No right or interest in this Agreement shall be assigned by the Consultant without prior, written permission of the City signed by the City Manager and no delegation of any duty of the Consultant shall be made without prior, written permission of the City signed by the City Manager. Any attempted assignment or delegation by the Consultant in violation of this provision shall be a breach of this Agreement by the Consultant.
- 14.9 <u>Subcontracts</u>. No subcontract shall be entered into by the Consultant with any other party to furnish any of the material or services specified herein without the prior written approval of the City. The Consultant is responsible for performance under this Agreement whether or not subcontractors are used.
- 14.10 <u>Rights and Remedies</u>. No provision in this Agreement shall be construed, expressly or by implication, as waiver by the City of any existing or future right and/or remedy available by law in the event of any claim of default or breach of this Agreement. The failure of the City to insist upon the strict performance of any term or condition of this Agreement or to exercise or delay the exercise of any right or remedy provided in this Agreement, or by law, or the City's acceptance of and payment for services, shall not release the Consultant from any responsibilities or obligations imposed by this Agreement or by law, and shall not be deemed a waiver of any right of the City to insist upon the strict performance of this Agreement.
- 14.11 <u>Attorneys' Fees.</u> In the event either party brings any action for any relief, declaratory or otherwise, arising out of this Agreement or on account of any breach or default hereof, the prevailing party shall be entitled to receive from the other party reasonable attorneys' fees and reasonable costs and expenses, determined by the court sitting without a jury, which shall be deemed to have accrued on the commencement of such action and shall be enforced whether or not such action is prosecuted through judgment.
- 14.12 <u>Liens</u>. All materials or services shall be free of all liens and, if the City requests, a formal release of all liens shall be delivered to the City.

14.13 Offset.

- A. <u>Offset for Damages</u>. In addition to all other remedies at law or equity, the City may offset from any money due to the Consultant any amounts the Consultant owes to the City for damages resulting from breach or deficiencies in performance or breach of any obligation under this Agreement.
- B. Offset for Delinquent Fees or Taxes. The City may offset from any money due to the Consultant any amounts the Consultant owes to the City for delinquent fees, transaction privilege taxes and property taxes, including any interest or penalties.
- 14.14 <u>Notices and Requests</u>. Any notice or other communication required or permitted to be given under this Agreement shall be in writing and shall be deemed to have been duly given if (A) delivered to the party at the address set forth below, (B) deposited in the U.S. Mail, registered or certified, return receipt requested, to the address set forth below, (C) given to a recognized and reputable



overnight delivery service, to the address set forth below or (D) delivered by facsimile transmission to the number set forth below:

If to the City: City of Buckeye

530 East Monroe Avenue Buckeye, Arizona 85326 Facsimile: (623) 349-6098

Attn: Stephen S. Cleveland, City Manager

With copy to: GUST ROSENFELD, P.L.C.

One East Washington Street, Suite 1600

Phoenix, Arizona 85004-2553 Facsimile: (602) 254-4878 Attn: Scott W. Ruby, Esq.

If to Consultant:		
	Facsimile:	
	Attn:	

or at such other address, and to the attention of such other person or officer, as any party may designate in writing by notice duly given pursuant to this subsection. Notices shall be deemed received (A) when delivered to the party, (B) three business days after being placed in the U.S. Mail, properly addressed, with sufficient postage, (C) the following business day after being given to a recognized overnight delivery service, with the person giving the notice paying all required charges and instructing the delivery service to deliver on the following business day, or (D) when received by facsimile transmission during the normal business hours of the recipient. If a copy of a notice is also given to a party's counsel or other recipient, the provisions above governing the date on which a notice is deemed to have been received by a party shall mean and refer to the date on which the party, and not its counsel or other recipient to which a copy of the notice may be sent, is deemed to have received the notice.

14.15 <u>Confidentiality of Records</u>. The Consultant shall establish and maintain procedures and controls that are acceptable to the City for the purpose of ensuring that information contained in its records or obtained from the City or from others in carrying out its obligations under this Agreement shall not be used or disclosed by it, its agents, officers, or employees, except as required to perform the Consultant's duties under this Agreement. Persons requesting such information should be referred to the City. The Consultant also agrees that any information pertaining to individual persons shall not be divulged other than to employees or officers of the Consultant as needed for the performance of duties under this Agreement.

14.16 <u>Information Technology</u>.

A. <u>Limited Access</u>. If necessary for the fulfillment of the Agreement, the City may provide the Consultant with non-exclusive, limited access to the City's information technology infrastructure. The Consultant understands and agrees to abide by all the City policies, standards, regulations and restrictions regarding access and usage of the City's information technology infrastructure. The Consultant shall enforce all such policies, standards, regulations and restrictions with all the Consultant's employees, agents or any tier of subcontractor granted access in the performance of this Agreement, and shall be granted and authorize only such access as may be necessary for the purpose of fulfilling the requirements of the Agreement.

B. <u>Data Confidentiality</u>. All data, regardless of form, including originals, images and reproductions, prepared by, obtained by or transmitted to the Consultant in connection with this Agreement is confidential, proprietary information owned by the City. Except as specifically provided



in this Agreement, the Consultant shall not disclose data generated in the performance of the service to any third person without the prior, written consent of the City Manager or authorized designee.

- C. <u>Data Security</u>. Personal identifying information, financial account information, or restricted City information, whether electronic format or hard copy, must be secured and protected at all times to avoid unauthorized access. At a minimum, the Consultant must encrypt and/or password-protect electronic files. This includes data saved to laptop computers, computerized devices or removable storage devices. When personal identifying information, financial account information, or restricted City information, regardless of its format, is no longer necessary, the information must be redacted or destroyed through appropriate and secure methods that ensure the information cannot be viewed, accessed or reconstructed.
- E. <u>Compromised Security</u>. In the event that data collected or obtained by the Consultant in connection with this Agreement is believed to have been compromised, the Consultant shall notify the City Manager, or authorized designee, immediately. The Consultant agrees to reimburse the City for any costs incurred by the City to investigate potential breaches of this data and, where applicable, the cost of notifying individuals who may be impacted by the breach.
- F. <u>Permitted Access.</u> The Consultant's employees, agents and subcontractors must receive prior, written approval from the City before being granted access to the City's information technology infrastructure and data and the City, in its sole determination, shall determine accessibility and limitations thereto. The Consultant agrees that the requirements of this Section shall be incorporated into all subcontractor/subconsultant agreements entered into by the Consultant. It is further agreed that a violation of this Section shall be deemed to cause irreparable harm that justifies injunctive relief in court. A violation of this Section may result in immediate termination of this Agreement without notice.
- G. <u>Survival</u>. The obligations of the Consultant under this Section shall survive the termination of this Agreement.
- 14.17 Records and Audit Rights. The Consultant's and its subcontractor's books, records, correspondence, accounting procedures and practices, and any other supporting evidence relating to this Agreement, including the papers of any consultant and its subcontractors' employees who perform any work or Services pursuant to this Agreement to ensure that the Consultant and its subcontractors are complying with the warranty under subsection 14.18 below (all the foregoing hereinafter referred to as "Records"), shall be open to inspection and subject to audit and/or reproduction during normal working hours by the City, to the extent necessary to adequately permit (A) evaluation and verification of any invoices, payments or claims based on the Consultant's and its subcontractors' actual costs (including direct and indirect costs and overhead allocations) incurred, or units expended directly in the performance of work under this Agreement and (B) evaluation of the Consultant's and its subcontractors' compliance with the Arizona employer sanctions laws referenced in subsection 14.18 below. To the extent necessary for the City to audit Records as set forth in this subsection, the Consultant and its subcontractors hereby waive any rights to keep such Records confidential. For the purpose of evaluating or verifying such actual or claimed costs or units expended, the City shall have access to said Records, even if located at its subcontractors' facilities, from the effective date of this Agreement for the duration of the work and until three years after the date of final payment by the City to the Consultant pursuant to this Agreement. The Consultant and its subcontractors shall provide the City with adequate and appropriate workspace so that the City can conduct audits in compliance with the provisions of this subsection. The City shall give the Consultant or its subcontractors reasonable advance notice of intended audits. The Consultant shall require its subcontractors to comply with the provisions of this subsection by insertion of the requirements hereof in any subcontract pursuant to this Agreement.
- 14.18 <u>E-verify Requirements</u>. To the extent applicable under ARIZ. REV. STAT. § 41-4401, the Consultant and its subcontractors warrant compliance with all federal immigration laws and regulations that relate to their employees and compliance with the E-verify requirements under ARIZ. REV.



- STAT. § 23-214(A). The Consultant's or its subcontractor's failure to comply with such warranty shall be deemed a material breach of this Agreement and may result in the termination of this Agreement by the City.
- 14.19 <u>Conflicting Terms</u>. In the event of any inconsistency, conflict or ambiguity among the terms of the Agreement, the Scope of Work, the Fee Proposal, the RFP and the Consultant's Proposal, the documents shall govern in the order listed herein.
- 14.20 <u>Non-Exclusive Contract</u>. This Agreement is entered into with the understanding and agreement that it is for the sole convenience of the City. The City reserves the right to obtain like goods and services from another source when necessary.
- 14. 21 <u>Cooperative Purchasing</u>. Specific eligible political subdivisions and nonprofit educational or public health institutions ("Eligible Procurement Unit(s) ") are permitted to utilize procurement agreements developed by the City, at their discretion and with the agreement of the awarded Consultant. Consultant may, at its sole discretion, accept orders from Eligible Procurement Unit(s) for the purchase of the Materials and/or Services at the prices and under the terms and conditions of this Agreement, in such quantities and configurations as may be agreed upon between the parties. All Cooperative procurements under this Agreement shall be transacted solely between the requesting of the Eligible Procurement Unit. The exercise of any rights, responsibilities or remedies by Eligible Procurement Unit shall be the exclusive obligation of such unit. The City assumes no responsibility for payment, performance or any liability or obligation associated with any cooperative procurement under this Agreement. The City shall not be responsible for any disputes arising out of transactions made by others.

[SIGNATURES ON FOLLOWING PAGE]



IN WITNESS WHEREOF, the subscribed their names this day of _	City of Buckeye by its Mayor and City Clerk have hereunto, 2014.
CITY OF BUCKEYE	
Jackie A. Meck, Mayor	ATTEST:
	Lucinda Aja, City Clerk
	RECOMMENDED:
	Christopher Williams, Manger, Construction and Contracting Division
	APPROVED AS TO FORM:
	Scott Ruby City Attorney
CONTRACTOR:	
Ву:	
Its:	



(ACKNOWLEDGEMENTS)

STATE OF ARIZONA)			
COUNTY OF MARICOPA)			
The foregoing instrument,	bscribed, sworn to a disubscribed and	and acknowled	ged before me
	Notary Public in a	and for the State	of Arizona
My Commission Expires:			
STATE OF) ss.			
COUNTY OF) ss.			
This instrument was acknowledged before m by as, a(n), on behalf c	e on	of	, 2014,
	n ine corporation.		
	Notary Public in a	and for the State	of
My Commission Expires:			

